



MSPs transform their endpoint security

Three case studies of MSPs who overcame their endpoint security challenges with Malwarebytes.

OPTIMUS SYSTEMS

Delivers trusted desktop security services as a Malwarebytes Managed Services Provider

Malwarebytes effectively eliminates malware infections and downtime for customers

Business profile

Headquartered in Auckland, New Zealand, Optimus Systems provides managed IT, cloud, and communications services to small- and medium-sized businesses across the country. Security is a primary focus for Optimus. When the Malwarebytes MSP program became available, they joined to provide customers with exceptional protection against malware, ransomware, and emerging threats.

Results

- **Eliminated malware infections** and associated downtime for customers
- **Reduced cost of downtime** for customers and lowered internal operations costs
- **Increased customer confidence** in managed services delivered
- **Gained seamless integration** with existing IT management and monitoring platform

OVERVIEW

BUSINESS CHALLENGE

Prevent malware infections and associated disruption

SOLUTION

Malwarebytes Endpoint Protection



Thanks to Malwarebytes MSP Program, we have this high-quality product in our stack. It's a great addition, and I have confidence that customers' systems are protected.

Marek Drummond, Managing Director
Optimus Systems

SENTRIAN

Prevents ransomware from disrupting its clients' businesses

Malwarebytes MSP Program helps Sentrion stop ransomware in its tracks

Business profile

Sentrion is an MSP that provides comprehensive, subscription-based IT services. Based in Brisbane, Australia, the company serves clients in Brisbane, Sydney, and Melbourne. Sentrion works with organizations as their trusted partner in security, and the MSP embraced Malwarebytes in response to growing ransomware threats.

Results

- **Prevented ransomware attacks** and business disruptions for clients
- **Eliminated time and costs** associated with remediating attacks on client systems
- **Simplified management** with automated deployment and alerting

OVERVIEW

BUSINESS CHALLENGE

Prevent client and MSP operational disruption due to ransomware

SOLUTION

Malwarebytes Endpoint Protection



The Malwarebytes MSP Program has been very positive, helping us partner more effectively with our clients. End users are getting the protection they need, and Sentrion gains the assurance of partnering with an industry leader to stay on top of current and emerging security threats.

Graeme Wilson, Network Operations Manager
Sentrion

EDGE COMPUTERS

Delivers streamlined, effective endpoint security services to customers

With a little help from Malwarebytes, endpoint protection gives customers the edge on productivity

Business profile

Headquartered in Pennsylvania, Edge Computers provides managed IT and security services to small- and medium-sized businesses. As a Malwarebytes MSP partner, Edge Computers has transformed their endpoint security services by providing greater protection to customers while enabling strong and consistent end-user productivity.

Results

- **Improved malware protection** with consistent detections of PUPs, malicious sites, and backdoors, including 8,277 detections on a single endpoint in a three-month period.
- **Improved productivity** for Edge Computers' customers with a smoothly-running, lightweight agent.
- **Saved management time** and resources with the OneView console that gave Edge Computers all relevant endpoint data across customers, at a glance.

OVERVIEW

BUSINESS CHALLENGE

Increase level of endpoint protection and reduce impact to end-user productivity

SOLUTION

Malwarebytes Endpoint Protection



Malwarebytes keeps my customers' endpoints working smoothly and quickly. And with the OneView dashboard, I can easily narrow down which endpoints require attention, which makes it really fast for us to manage our customer needs.

Todd Benedict, Owner
Edge Computers

MSPs are continuously challenged to protect their customers against the rugged terrain of today's threat landscape. With the constant need to eliminate more infections, block new threats, and maintain a high level of customer productivity and confidence, more and more MSPs are turning to the Malwarebytes MSP Partner Program and our portfolio of endpoint protection products. These three examples of MSPs who overcame their challenges to enable their businesses to thrive are strong proof of what Malwarebytes can do for you.

Learn how the Malwarebytes MSP Partner Program and our portfolio of endpoint security products can take your MSP business to the next level.

VISIT US AT

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Malwarebytes is a cybersecurity company that millions worldwide trust. Malwarebytes proactively protects people and businesses against malicious threats, including ransomware, that traditional antivirus solutions miss. The company's flagship product uses signature-less technologies to detect and stop a cyberattack before damage occurs. Learn more at www.malwarebytes.com.

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